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Corporate Factsheet

Overview

Matrix Concepts Holdings Berhad was established in 1996 and listed on the Main Market of Bursa Malaysia since 2013. With an integrated spectrum of business activities across Property Development, Construction, Education, Hospitality, and Healthcare, the Group has extended its presence beyond Malaysia, with development footprints in Melbourne, Australia and Jakarta, Indonesia.

Business Units

Property
Development

Construction
Hospitality

Education HealthCare

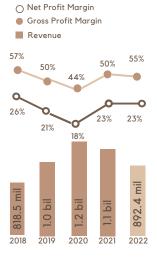
Our Developments

Bandar) Sri Sendayan Seremban		BANDAR SERIMPIAN KLUANG	CHAMBERS	M333 St. Kilda	MENARA SYARIAH
	Bandar Sri	Bandar Seri	Chambers		Menara
	Sendayan	Impian	KL	St. Kilda	Syariah
Region Negeri Sembilan	Negeri Sembilan	Johor Bahru	Kuala Lumpur	Melbourne	Jakarta
Total GDV	2,561.7 mil	RM189.7 mil	RM322.7 mil	AUD80mil	RM1 bil
Acres	875.8	28.4	1.0	0.6	1.4
area	acres	acres	acres	acres	hectares
Dev.Type	Township	Township	Service Apartment	Mixed Dev.	Commercial

1Q23 Financial Highlights

1Q23	1Q22			FY22	FY21	
to 30.6.22	to 30.6.21	Change	RM 'mil	to 31.3.22	to 31.3.21	Change
229.3	163.4	40.3%	Revenue	892.4	1,127.6	(20.9%)
109.3	80.5	35.7%	Gross Profit	490.4	565.2	(12.5%)
47.7%	49.3%	1.6 pt	Gross margin	55.0%	50.1%	4.8 pt
66.6	46.1	44.5%	EBITDA	291.9	383.4	(23.9%)
29.1%	28.2%	0.9 pt	EBITDA margin	32.7%	34.0%	(1.3) pt
47.0	31.7	48.4%	PATMI	205.2	262.2	(21.7%)
20.5%	19.4%	1.1 pt	Net margin	23.0%	23.3%	(0.3) pt
5.6	3.8	47.6	Basic EPS (sen)	24.6	31.4	(21.7%)

Past 5 Years Performance



Revenue by Type (RM)



Revenue by Segments (RM)

<u> </u>					
84.3%	Negeri Sembilan Dev. 193.2 mil				
5.0%	Klang Valley Dev. 11.4 mil				
6.5%	Johor Dev. 14.8 mil				
2.7%	Hospitality 6.2mil				
1.3%	Education 2.9 mil				
0.2%	Others 0.7 mil				

Operational Highlights

		Projects Launched	Ongoing Projects	Projects Completed
	FY2022	RM917.7 mil	RM2834.0 mil	RM903.2 mil
	1Q23	RM317.2 mil	RM3076.8 mil	RM50.5 mil

1Q23 Key indicators





Unbilled Sales RM1.3 bil

Average Take-up Rate 89.7%





Total Landbank: 2,235.0 acres

Total GDV: RM15.7 bil

Investment Highlights

Price to Earnings Ratio (ttm)

Dividend Yield (FY2022)

1Q23 Dividend Payout Ratio

Market Cap @ 19 Aug 2023

8.7x

5.5%

54.2%

RM1.9 bil

Environmental Social Governance (ESG)

VALUE CREATION FOR HOMEOWNERS

By having built over 32,000 properties since our inception, Matrix has delivered a wide range of value to homeowners, beyond capital appreciation, rental yields and other financial or tangible aspects. Through property development, we have helped countless families and individuals derive benefit from owning their own home.

- · With our properties priced competitively, we enable more Malaysians to climb the first step on the property homeownership ladder.
- Providing a roof over heads, thus meeting the basic living need for shelter, safety and security.

Growth Strategies

- · To undertake landbanking at strategic timing
 - Actively seek landbanking opportunities at strategic areas
- Exploring potential lands to duplicate similar success
- To continue promoting Seremban as part of the Greater Klang Valley
- Leverage on high price differential between KL & Sendayan Developments prices
- Emphasising connectivity with various highways
- · To further enhance vibrancy of Sendayan Developments
 - Commercial activities to thrive in township
 - Job creation via high-impact industries investing in STV
 - Top-notch education facilities and curriculum, as well as country club and other leisure amenities to attract families