

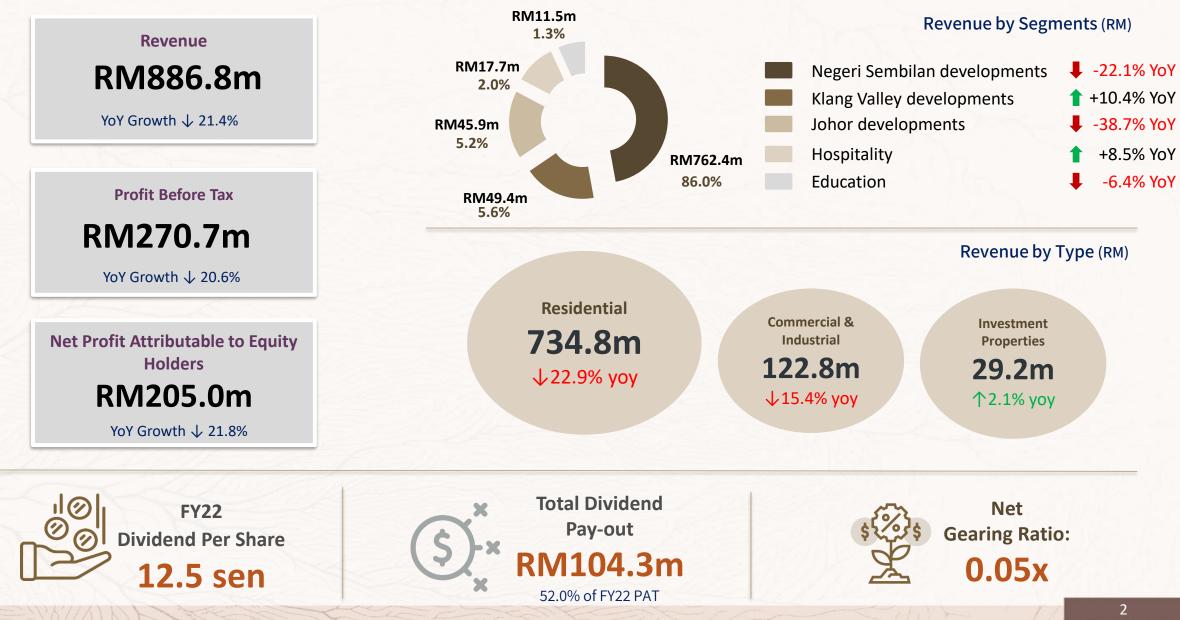
# MATRIX FY2022 Results

**Presentation** 

May 2022

#### **FY22 Financial Highlights**





#### **FY22 Operations Review**



#### New Property Sales RM1.3 bil



Average Take-up Rate (units)

89.7%



#### Unbilled Sales RM1.3 bil



Total Landbank: **2,222.3 acres** 

#### **Total GDV:**

RM15.2 bil

Projects Launched		
	NS Dev	RM917.8m
FY2022 <b>RM917.8m</b>	Johor Dev	-
	Others	-

#### **Ongoing Projects**

EV2022	NS Dev	RM2,268.5m
FY2022 RM2,732.8m	Johor Dev	RM139.7m
	Others	RM325.5m

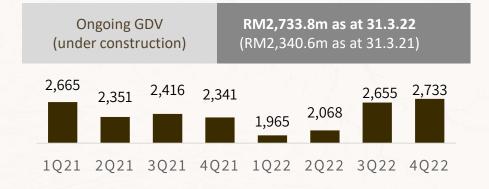
#### **Projects Completed**

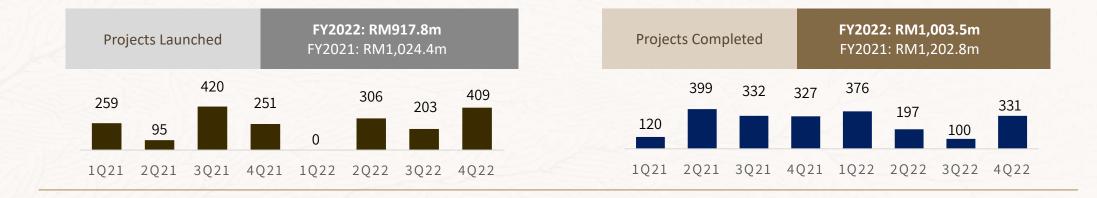
	NS Dev	RM903.2m
FY2022 <b>RM1,003.5m</b>	Johor Dev	RM100.3
,,	Others	RMO

#### **FY22 Performance Snapshot**















#### Bandar Sri Sendayan @ Sendayan Developments

Residential and Commercial Properties



- New sales of RM1,195.6m in FY22 (FY21: RM884.8m)
- Average take-up rate of 88.0% for ongoing projects
- Unbilled sales stood at RM1,097.2m as at 31 March 2022

RM'mil	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4022
	and the second second					2022	5022	4Q22
Start-Quarter GDV	1,755.1	1,893.9	1,762.6	1,710.9	1,635.2	1,258.9	1,367.7	1,570.6
Less Completed Projects	119.9	226.0	332.1	326.9	375.9	197.2	-	330.8
Add New Launches	258.5	94.7	280.4	251.2	-	306.0	202.6	409.3
Add GDV Adjustment	0.2	-	-	-	-0.4	-	0.3	0.2
End-Quarter GDV	1,893.9	1,762.6	1,710.9	1,635.2	1,258.9	1,367.7	1,570.6	1,649.3
New Sales	279.2	193.1	196.5	272.7	246.2	321.0	325.7	302.8
Total Take-up GDV	1,399.7	1,360.8	1,256.4	1,295.1	1,126.7	1,195.7	1,474.7	1,451.6
Take-up Rate	73.9%	77.2%	73.4%	79.2%	89.5%	87.4%	9 <b>3</b> .9%	88.0%
Unbilled Sales (including completed projects)	831.0	770.1	683.9	745.3	775.5	906.0	1,073.6	1,097.2

#### 4Q22 Launches

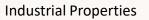
Project Name	Туре	Units	GDV (RM'mil)
Laman Sendayan 5	SST	20	12.6
Bayu Sutera 1 (Precinct 2B)	DST	325	194.3
Bayu Sutera 1 (Precinct 2A)	DST	255	143.6
Tiara Sendayan 11	SST & DST	196	58.7

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#### Sendayan Tech Valley @ Bandar Sri Sendayan





- New sales of RM58.3m in FY22 (FY21: RM91.5m)
- Unbilled sales of RM49.3m
- 14.5 acres of industrial land and STV BizPark with factory lots remain unsold ٠

Net Sealable land (acres)	Take-up rate	Est. GDV (RM'mil)	Status
221.0	100%	227.5	Fully sold
417.9	98.8%	619.2	Ready for Sale
103.0	100.0%	135.1	Fully Sold
741.9	99.4%	981.8	
Total GDV (STV1,2,3) RM981.8m			able Land (STV1,2, L.9 acres
	land (acres) 221.0 417.9 103.0 741.9 Total GDV (STV1,2,3)	Iand (acres) Take-up rate   221.0 100%   417.9 98.8%   103.0 100.0%   741.9 99.4%   Total GDV (STV1,2,3):	Iand (acres)   Take-up rate   (RM'mil)     221.0   100%   227.5     417.9   98.8%   619.2     103.0   100.0%   135.1     741.9   99.4%   981.8     Total GDV (STV1,2,3):   Net Sales







#### Bandar Seri Impian

**Residential and Commercial Properties** 



- New sales of RM57.5m in FY22 (FY21: RM94.7m) ٠
- Average take-up rate of 59.8% for four ongoing projects ٠
- Unbilled sales stood at RM63.2m as at 31 March 2022 ٠

RM'mil	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22
Start-Quarter GDV	210.5	210.5	100.3	239.9	239.9	240.1	240.1	139.7
Less Completed Projects		110.2	5.7	-	-	1. H	100.3	-
Add New Launches	-	-	139.6	-	-	-	-	-
Add GDV Adjustment	<u></u>	5-V)	1.2	La C	0.2	200	<-))	2.7
End-Quarter GDV	210.5	100.3	239.9	239.9	240.1	240.1	139.7	139.7
New Sales	15	12.2	35.8	31.8	23.6	11.6	27.6	-5.3
Total take-up	106.1	55.8	92.1	123.5	142	147	88.5	83.6
Take-up Rate	50.4%	55.6%	38.4%	51.5%	59.1%	61.2%	63.4%	59.8%
Unbilled Sales (including completed projects)	47.9	35.6	53	65.6	74.3	75.9	77.8	63.2

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#### **Chambers KL**

High-Rise Residential and Commercial Apartment

### Updates:

- Current take-up rate of 87.3%
- Unbilled sales stood at RM79.1m as at 31 March 2022



- Launched in August 2018 with GDV of RM322.7m
- Mixed development with 513 units of residential and commercial lots
- Located within close proximity of Putra World Trade Centre and Sunway Putra Mall

Project Name	Туре	Units	GDV (RM'mil)
	Service Apartment	509	
Chambers KL			322.7
	Commercial Lots	4	

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#### M. Greenvale



Sub-divided Bungalow Lots

#### Updates:

- Achieved 100% take up rate in April 2021
- Completion delayed to July 2022
- Retention walls and all inground works has been completed

#### **Project summary:**

- GDV of AUD27.8mil (est. RM79mil)
- 79 sub-divided bungalow lots with sizes ranging from 186 to 420 square meters, spread across a 10-acre parcel
- Located adjacent to the verdant 430-acre Greenvale Reservoir Park.

Project Name	Туре	Units	GDV (AUD'mil)
M. Greenvale	Residential lots	79	27.8





#### M333 St Kilda

### MATRIX

#### 12-Storey Mixed Development



- Exclusive launch preview in Singapore, Malaysia, Hong Kong and Melbourne beginning May 2022
- Official launch in second half of 2022
- Construction of sales gallery is completed ٠

#### Project Summary:

- 8-storey mixed development on 0.6-acre land ٠
- Less than 8km from Melbourne CBD and home to numerous landmarks ٠
- Within walking distance to iconic attractions such as the St Kilda Beach and .

Esplanade, St Kilda Botanical Gardens and Luna Park

Estimated GDV of AUD80mil (est. RM240mil)

Project Name	Туре	GDV (AUD'mil)
M333 St Kilda	Mixed Development	80





#### Menara Syariah, Indonesia

29-storey 2 blocks of premium office towers and retail podium

### Updates:

- Piling works at Menara Syariah completed
- Structural works for both towers have been completed; scheduled for completion in 4Q of FY23

#### Project Summary:

- Located in Islamic Financial District at Pantai Indah Kapuk 2, an international waterfront township located along the Coastal Growth Corridor in North Jakarta
- World-class business premise, promoting a unique identity with modern, productive and future-ready workspace
- GDV of USD250mil (est. RM1.0b) on 1.4 hectares of prime CBD area
- Participation via 30% shareholding in joint venture with an Indonesian conglomerate and a major private property developer

Project Name	Туре	GDV (USD'mil)
Menara Syariah	Mixed Development	250 (RM1.0bil)

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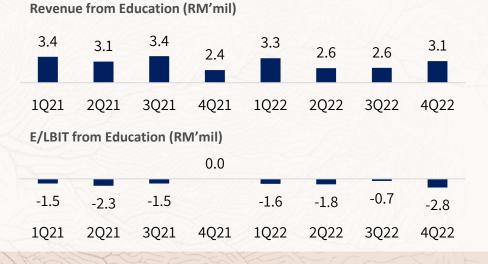




#### **Matrix Global Schools**



- 611 students enrolled as at 31 March 2022:
  - Matrix International School: 190 Students
  - Matrix Private School: 334 students
  - Matrix Preschool: 87 students
- Revenue for FY22 dropped by 6.4% to RM11.5 million
- Loss before interest and tax for FY22 decreased to RM6.8 mil (FY21: LBIT of RM5.2 mil), Ξ.
- Heavily impacted by numerous MCOs restrictions as well as border closures affecting • student and teaching staff recruitment



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#### **Investment Properties**





#### d'Tempat Country Club

- Recognized as a premier lifestyle and entertainment venue in Seremban
- Event/banquet hall bookings gradually recovering
- Revenue generated from continued membership subscription and events



#### d'Sora Boutique Business Hotel

- Ideal for business travelers due to close proximity to Seremban city and Kuala Lumpur International Airport
- Demand gradually returning to pre-pandemic levels
- Average occupancy rate of 65.0% in 4Q22



1Q21 2Q21 3Q21 4Q21 1Q22 2Q22 3Q22 4Q22



1Q21 2Q21 3Q21 4Q21 1Q22 2Q22 3Q22 4Q22

#### **Income Statement**



#### Highlights:

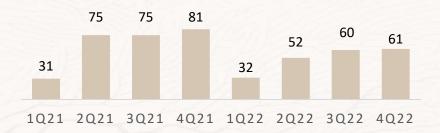
- 4Q22 revenue decreased 35.4% to RM250.8 mil and net profit declined 22.2% to RM61.1 mil, as performance was impacted by the restricted access to construction labour supply prior to the recent reopening of the national borders
- Recorded improved gross margin of 66.0% during the quarter, compared to 53.0% in the previous year, attributed to favourable product mix from residential and industrial projects
- 4Q22 net profit reduced 22.2% to RM61.1 mil in line with lower revenue; however net profit margin improved to 24.4% as compared to 20.2% in the previous year

4Q to 31		Change	RM 'mil	FY22 to 31.3.22	FY21 to 31.3.21	Change
250	0.8 388	8.2 (35.4%)	Revenue	886.8	1,127.6	(21.4%)
165	5.4 205	5.7 (19.6%)	Gross Profit	496.1	565.2	(12.2%)
66.	0% 53.0	0% 13.0 pt	Gross Profit margin	55.9%	50.1%	5.8 pt
89	.3 123	3.2 (27.5%)	EBITDA	292.7	374.2	(21.8%)
34.	3% 30.	7% 3.6 pt	EBITDA margin	33.0%	33.2%	(0.2 pt)
75	.1 95	.2 (21.2%)	РВТ	270.7	340.8	(20.6%)
29.	9% 24	5% 5.4 pt	PBT margin	30.5%	30.2%	0.3 pt
61	.1 78	.5 (22.2%)	ΡΑΤΜΙ	205.0	262.2	(21.8%)
24.	4% 20	2% 4.1 pt	Net margin	23.1%	23.3%	(0.1 pt)
7.	3 9.	.4 (22.2%)	Basic EPS (sen)	24.6	31.4	(21.7%)

#### Quarterly Revenue (RM'mil)

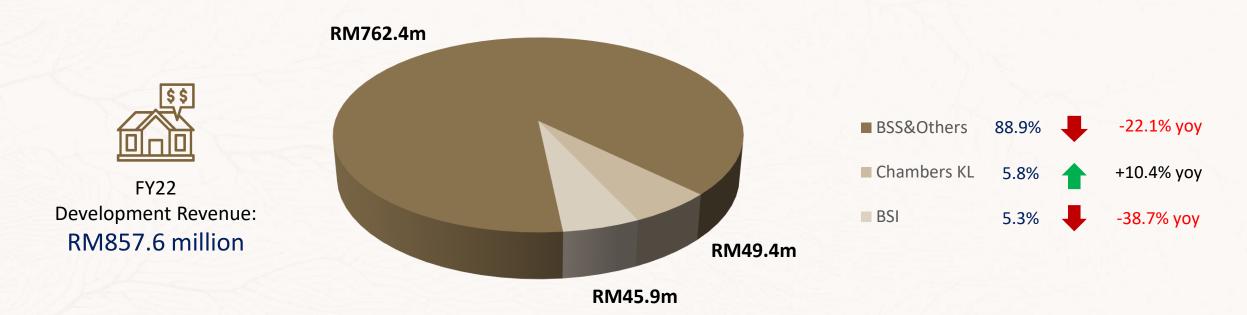


Quarterly Net Profit (RM'mil)



### **Revenue Segmentation (by project)**

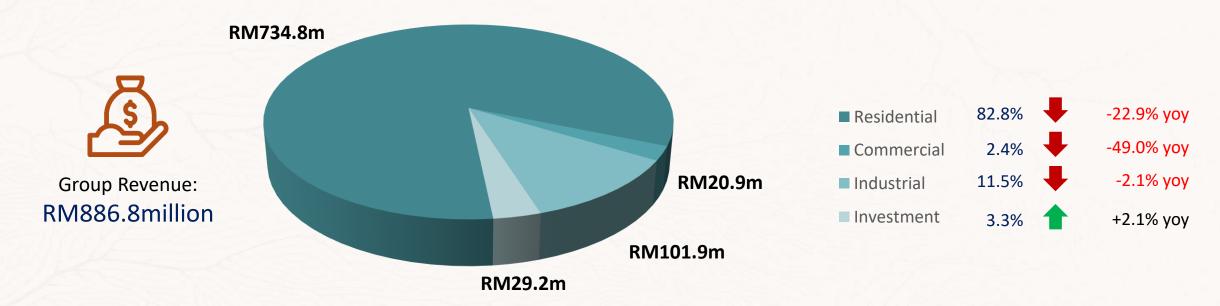




	Location	10	Q FY21	20	Q FY21	30	Q FY21	40	Q FY21	10	Q FY22	20	Q FY22	30	Q FY22	40	Q FY22
		RM 'm	%														
NS	BSS & Others	151.9	97.8%	205.1	80.7%	245.9	79.9%	375.7	98.6%	130.4	83.8%	213.0	91.1%	203.7	90.1%	215.3	88.9%
Johor	BSI	3.1	2.0%	36.2	14.3%	21.7	7.1%	13.8	3.6%	8.0	5.2%	10.1	4.3%	9.5	4.2%	18.13	7.5%
Others	Chambers KL	0.3	0%	12.9	5.1%	40.1	13.0%	-8.6	-2.3%	17.1	11.0%	10.6	4.5%	13.0	5.7%	8.68	3.6%
	Total	155.3	100%	254.3	100%	307.7	100%	380.9	100%	155.6	100%	233.7	100%	226.2	100%	242.1	100%

#### **Revenue Segmentation (by type)**





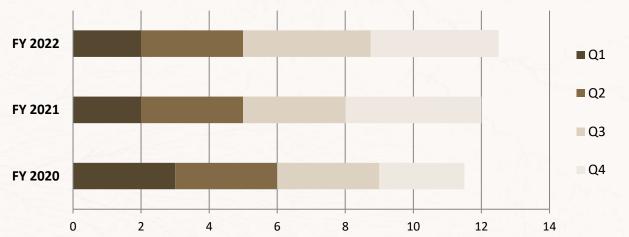
	1Q	FY21	2Q	FY21	3Q	FY21	4Q	FY21	1Q	FY22	2Q	FY22	3Q	FY22	4Q	FY22
Туре	RM 'm	%														
Residential	139.5	86.1%	218.3	83.3%	255.3	80.9%	340	87.6%	146.3	89.5%	195.9	81.8%	219.6	94.2%	173.1	69.0%
Commercial	2.8	1,7%	9.3	3.6%	21.3	7.6%	7.6	2.0%	6.2	3.8%	7.2	3.0%	4.1	1.8%	3.5	1.4%
Industrial	13	8.0%	26.7	10.2%	31.1	9.9%	33.3	8.6%	3.2	1.9%	30.6	12.8%	2.5	1.1%	65.6	26.2%
Investment	6.7	4.2%	7.8	3.0%	7.7	2.4%	7.4	1.9%	7.8	4.8%	5.8	2.4%	6.9	3.0%	8.7	3.4%
Total	162	100%	262	100%	315.4	100%	388.3	100%	163.4	100%	239.5	100%	233.1	100%	250.8	100%

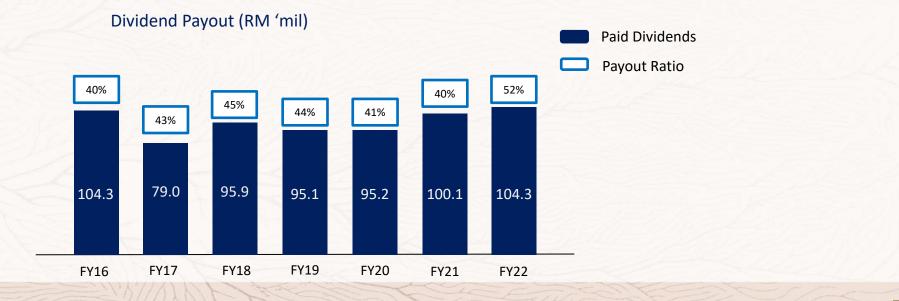
#### **Dividend Payout Summary**









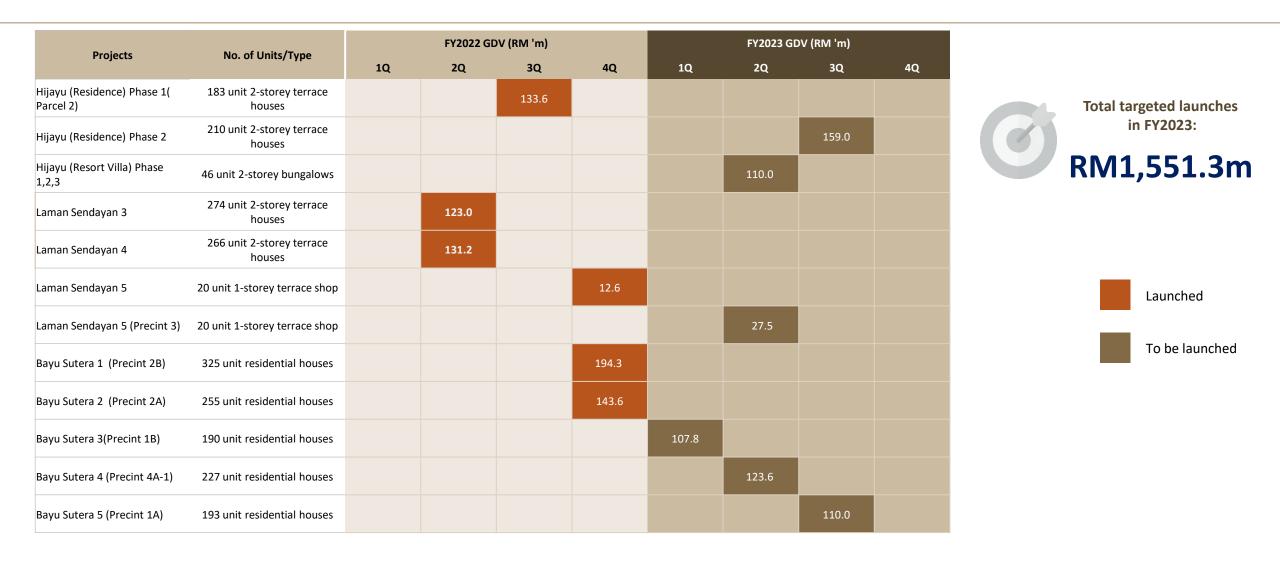




52.0% payout of FY22 profit after tax

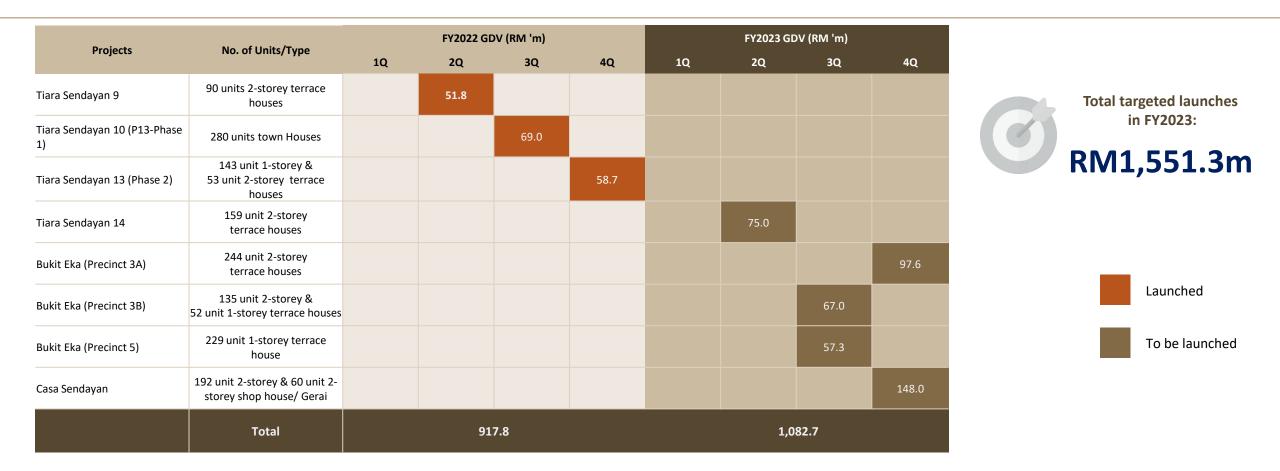
### MATRIX

#### **Immediate Pipeline Launches (Bandar Sri Sendayan)**



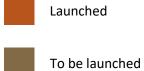
### MATRIX

#### **Immediate Pipeline Launches (Bandar Sri Sendayan)**



#### **Immediate Pipeline Launches (Bandar Seri Impian & Others)**

Duciente	No. of Units /Tuno		FY2022 GI	DV (RM 'm)			FY2023 GI				
Projects	No. of Units/Type	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		
Bandar Seri Impian											-
Impiana Bayu 3B 1	195 units 2 storey terrace houses						93.6			6	
<u>Other</u>											
Cheras Land	1 service appartment							375.0			
T	otal			0.0				468.6			













Market Cap @ 25 May 2022 RM2,027m



PE ratio (FY2022) 9.9x





Dividend Yield (FY2022)





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#### **THANK YOU**



#### **Summary of Projects**

Project	Acres	GDV (RM 'm)
Bandar Sri Sendayan		
Completed <sup>1</sup>	1,639.2	6,791.9
Ongoing <sup>2</sup>	839.8	2,268.5
Future <sup>3,4</sup>	883.9	3,526.2
Total	3,362.9	12,586.6
Bandar Seri Impian		
Completed	544.7	1,460.7
Ongoing	21.5	139.7
Future <sup>5</sup>	437.3	2,028.2
Total	1,003.6	3,628.6
Other Projects		
Completed	1,274.9	1,604.8
Ongoing <sup>6</sup>	2.2	325.5
Future <sup>7,8</sup>	37.2	927.9
Total	1,314.7	2,858.2

#### Notes:

1. Includes total GDV and net saleable acreage for STV1 & 3 (GDV: RM362.6m / 324.5ac), Tiara Biz (GDV: RM49.4m / 9.6ac), Ara Sendayan Phases 4,5 &7 (GDV: RM315.3m / 53.3ac)

2. Includes ready for sale sub-centres at Nusari Bayu (GDV: RM30.0m / 20.0ac), Nusari Hijayu (GDV: RM12m / 8.1ac), Sub Centre @ STV 1A (GDV: RM63.3m / 39.7ac) and STV 2 & Biz Park (GDV: RM619.2m / 417.9ac), Nusari Bayu 2 (GDV: RM115.9m / 23.1 ac), 3. Includes GDV for land purchases at Labu (Bukit Eka Development, GDV: RM704.4m on 237.0ac) and Rasah Kemayan [Ara Sendayan Development Phases 7 Precinct 3A2(2) and Precinct 2B, GDV RM7.0m on remaining undeveloped 1.8ac]; Bayu Sutera (GDV: RM125.8m/52.6ac), Eka Height project 1 & 2 (GDV: RM1.3b / 371.8ac)

4. Does not include potential GDV for Sendayan Icon Park (estimated more than RM6 billion), landbank acquisition of Tiara Sendayan Extension (30.1ac), Irama Sendayan (65.8ac), Sendayan Extension (151.0 ac)

5. Includes BSI 2(GDV: RM1,200m / 309.5ac)

6. Comprises Chambers KL (GDV: RM322.7m / 1.0ac), and PKL Phase 2 (GDV: RM2.8m / 1.2ac)

7. Includes high-rise residences in Puchong (GDV: RM400m / 5.8ac), third phase of Residensi SIGC

8. Does not include landbank acquisition of Damansara Perdana Land (5.5ac)

## MATRIX

#### **Ongoing Projects: Sendayan Developments (as at 31 March 2022)**

Project	Туре	Site Area (Acres)	No. of Units	Take-up rate (units)	Est. GDV (RM'M)	Unbilled Sales (RM'Million)	Commenced (Month/Year)	Expected Completion (Month/Year)
Sub Centre @ Nusari Bayu	Comm Lot	20.0	4	25%	30.0	n/a	Read	dy for Sale
Sub Centre @ Nusari Hijayu	Comm Lot	8.1	2	0%	12.0	n/a	Read	dy for Sale
Sub Centre @ STV 1A	Ind Lot	39.7	13	100%	63.3	n/a	Read	dy for Sale
Sendayan Tech Valley 2	Ind Lot	417.9	83	99%	619.2	40.5	Read	dy for Sale
Nusari Bayu 2	DST	23.1	192	100%	115.9	75.36	Jan-21	Dec-22
Hijayu (Residence) Phase 1 (Parcel 2)	DST	15.3	183	67%	133.6	85.14	Oct-21	Sep-23
	SST	22.4	162	100%	40.1	05.01	1 00	
Laman Sendayan 1	DST	38.4	144	100%	54.6	25.21	Aug-20	Jul-22
	SST		160	100%	48.4	55.49		0.1.00
Laman Sendayan 2	DST	41.8	220	100%	90.2	55.48	Nov-20	Oct-22
Laman Sendayan 3	DST	30.3	274	100%	123.0	65.32	Jul-21	Jun-23
Laman Sendayan 4	DST	29.4	266	100%	131.2	107.51	Sep-21	Aug-23
Laman Sendayan 5	SSTS	4.5	20	80%	12.6	8.67	Jan-22	Dec-23
Tiara Sendayan 7 (Precinct 6)	DST	37.9	278	100%	141.8	94.28	Oct-20	Sep-22
Tiara Sendayan 8 (Precinct 7)	DST	25.9	254	100%	135.3	112.12	Feb-21	Jan-23
Tiara Sendayan 9	DST	8.6	90	100%	51.7	44.39	Aug-21	Jul-23
Tiara Sendayan 10	SST	24.4	280	99%	69.0	62.29	Oct-21	Sep-23
<b>T</b> <sup>1</sup> <b>6 1 4</b>	SST	17.1	143	100%	37.7	56.14	1 22	D 00
Tiara Sendayan 11	DST	17.1	53	100%	21.0	56.14	Jan-22	Dec-23
Bayu Sutera 1 (Precinct 2B)	DST	34.9	325	95%	194.3	154.18	Jan-22	Dec-23
Bayu Sutera 1 (Precinct 2A)	DST	22.6	255	29%	143.6	39.3	Mar-22	Feb-24
	Total	839.79	3,401.0	91.4%	2,268.5	1,025.81		

<sup>1</sup>Unbilled sales does not include completed projects of Metropark 2B (RM4.9m), Hijayu Aman P1 & P2 (RM15.6m) Hijayu Resort Homes Phase 5 (RM12.9m), Hijayu Residences Phase 1 (Parcel 1) [RM24.3m], Ara Sendayan Phases 4, 5, 6, 7 & Precinct 2 (RM44.7m), Tiara 2, 3, 4 & 6 (RM3.9m) and Tiara Biz (RM5.5m)



#### **Ongoing Projects: Bandar Seri Impian (as at 31 March 2022)**

Project	Туре	Site Area (Acres)	No. of Units	Take-up rate (units)	Est. GDV (RM' mil)	Unbilled Sales (RM' mil)	Commencement (Month/Year)	Expected Completion (Month/Year)
Impiana Bayu 3B2(Phase 2)	DST	6.7	110	85%	54.7	23.6	Oct-20	Sep-22
Impiana Damai 2A	DST	14.8	124	48%	85.0	21.0	Dec-20	Nov-22
	Total	21.5	224	74.3%	139.7	44.6		

<sup>1</sup>Unbilled sales does not include completed projects of Impiana Square 1 (RM13.7m), Impiana Bayu 3A (RM4.9m)

### MATRIX

#### **Ongoing Projects: Others (as at 31 March 2022)**

Project	Туре	Site Area (Acres)	No. of Units	Take-up rate (units)	Est GDV (RM' mil)	Unbilled Sales (RM' mil)	Commencement (Month/Year)	Expected Completion
Lobak Commercial Centre Phase 2	Comm Lots	1.2	2	100%	2.8	n/a	Ready f	or sale
	Serv Apart	1.0	509	87%	316.4	70.1	Aug-18	Jul-22
Chambers KL (PWTC)	Comm lots	1.0	4	0%	6.3	79.1	Aug-18	Jul-22
	Total	2.2	515	87.4%	325.5	79.1		

<sup>1</sup>Unbilled sales does not include completed projects of Residensi SIGC – Phase 1 (RM4.5m) and Residensi SIGC Phase 1B (RM2.0m)

## MATRIX

#### Future Projects: Sendayan Developments

Project	Туре	Site Area (Acres)	No. of Units	Est GDV (RM' mil)	Expected Commencement (Month/Year)	Expected Completion (Month/Year)	
Sendayan Merchant Square 1 (Phase 3)	Comm Lot	1.3	2	3.9	Ready f	orsale	
Hijayu Resort Villa (Phase 1-3)	DSB	15.6	46	110.0	Aug-22 & Aug-23	Jul-24 & Jul-25	
Hijayu Residence (Phase 2)	DST	21.5	210	159.0	Oct-22 & Oct-23	Sep-24 & Sep-25	
Sendayan Merchant Square 2	DSSO	40.0	244	365.6	tba	tba	
Sendayan Merchant Square 2	Comm Lot	40.0	4	67.8	lua	lDa	
Sendayan Metropark 3	DSSO	5.1	61	78.0	tba	tba	
	Semi -D Factory		18	42.9	tba	tba	
STV Biz 1 & 2	Semi -D Factory	6.1	14	35.0	tba	tba	
	Comm Lot		1	3.0	tba	tba	
Sendayan Icon Park	Icon City	116.4	1	Estimated more than RM6b	tba	tba	
RMMK @ TBS	SST	4.5	60	4.8	tba	tba	
Sendayan Aman (RMMK)	SST	26.5	182	14.5	tba	tba	
Laman Sendayan 5 (Precint 3)	Town House	19.6	250	27.5	Jul-22	Jun-24	
Suriaman Biz	Comm Lot	1.6	2	4.8	Ready f	or sale	
Sendayan Metropark 2A	Comm Lot	0.8	1	2.4	tba	tba	
Bayu Sutera 3 (Precint 1B)			190	107.8	Apr-22	Mar-24	
Bayu Sutera 5 (Precint 1A)			193	110.0	Oct-22	Sep-24	
Bayu Sutera 4 (Precint 4A-1)	Residential	158.5	227	123.6	Jul-22	Jun-24	
Bayu Sutera 6 (Precint 4A-2)			198	108.7	Jul-23	Jun-25	
Bayu Sutera 7 (Precint 3 & 4B)			655	542.6	tba	tba	
Tiara Sendayan 10		15.4	228	18.9			
Tiara Sendayan 11	тн	14.5	266	22.0	tba	tba	
Tiara Sendayan 12		6.4	120	9.9			
Tiara Sendayan 14	DST	16.4	159	75.0	Jul-22	Jun-24	



#### **Future Projects: Sendayan Developments**

Project	Туре	Site Area (Acres)	No. of Units	Est GDV (RM' mil)	Expected Commencement (Month/Year)	Expected Completion (Month/Year)	
Ara Sendayan (Phase 7) Precint 3A2(2)	DSB	1.0	1	2.0	tba	tba	
Ara Sendayan (Phase 7)	DSSD	0.8	2	5.0	tba	tba	
Precint 2B	DSB	0.8	2	5.0	ιIJa	lDa	
Ara Sendayan - Agriculture Lot	Agriculture	15.6	8	22.1	Ready fo	for sales	
Bukit Eka (Precint 1)	DST	44.3	348	160.1	tba	tba	
Bukit Eka (Precint 2)	DST	48.1	365	167.9	tba	tba	
Bukit Eka (Precint 3A)	DST	30.7	244	97.6	Jan-23	Dec-24	
	DST	25.0	135	54.0	0-# 22	6an 24	
Bukit Eka (Precint 3B)	SST	25.8	52	13.0	Oct-22	Sep-24	
Bukit Eka (Precint 4)	DST	32.3	262	115.2	tba	tba	
Bukit Eka (Precint 5)	SST	24.5	229	57.3	Jan-23	Dec-24	
Bukit Eka (Precint 6)	SST	26.0	272	21.8	tba	tba	
Eka Biz	DSSH	5.6	26	17.5	tba	tba	
Eka Height 2	MD	134.9	1,100	607.0	tba	tba	
Casa Can davan	S/DST	24.7	192	140.0	Jan 22	D	
Casa Sendayan	DSSH	24.7	60	148.0	Jan-23	Dec-24	
	Total	883.9	6,628.0	3,526.2*			

\*Does not include Sendayan Icon Park (GDV: Estimated more than RM6b)

#### Future Projects: Bandar Seri Impian



Project	Туре	Site Area (Acres)	No. of Units	Est. GDV (RM'mil)	Expected Commencement (Month/Year)	Expected Completion (Month/Year)	
Impiana Avenue Point	DSSO	4.4	60	19.2	tba	tba	
	DSB		18	33.4			
	DSSD	0.1	6	7.5		.1	
Impiana Height (Phase 2 & 3)	SSB	9.1	14	14.0	tba	tba	
	SSSD	1	8	6.0			
Impiane Bayu 2 (Phase 5)	Comm Lot	2.3	1	2.5	Ready	for sale	
Impiana Alam	DSSD	20.0	158	134.0			
Impiana Alam	DSSO	29.9	30	20.0	tba	tba	
	DSSO	2.6	43	17.2			
Impiana Biz	Retail	3.6	1	0.1	tba	tba	
	DSSO	46.0	283	340.5			
Impiana Square (Phase 2 to 5)	Comm Lot	46.8	1	40.2	кеаду	for sale	
Impiana Damai 2B	DST	13.0	154	100.0	tba	tba	
Impiana Bayu 3B 1	DST	18.8	195	93.6	Sep-22	Aug-25	
BSI 2	DST	309.5	2,500	1,200.0	tba	tba	
	Total	437.3	3,472.0	2,028.2			

#### **Future Projects: Others**



Project	Туре	Site Area (acres)	No. of Units	Est. GDV (RM'mil)	Expected Commencement (Month/Year)	Expected Completion (Month/Year)	
Residensi SIGC	DSB	3.5	14	25.0	tba	tba	
Cours Dov. DD	DSSD	4.6	26	46.0	the	the	
Cove Bay - PD	DSB	4.6	2	4.0	tba	tba	
Taman Anggerik Tengara	DST	18.4	240	77.9	tba	tba	
Puchong high-rise residential development	SA	5.5	1	400.0	tba	tba	
Cheras high-rise residential development	SA	5.2	1	375.0	Nov-22	Oct-26	
	Total	37.2	284	927.9			

#### **FY2022 New Launches**



Project	Туре	Site Area (Acres)	Units Launched	Take-up rate (units)	Est GDV (RM' mil)	Unbilled Sales (RM' mil)	Commencement (Month/Year)	Expected Completion (Month/Year)
Hijayu (Residence) Phase 1 (Parcel 2)	DST	15.3	183	67%	133.6	85.1	Oct-21	Sep-23
Laman Sendayan 3	DST	30.3	274	100%	123.0	65.3	Jul-21	Jun-23
Laman Sendayan 4	DST	29.4	266	100%	131.2	107.5	Sep-21	Aug-23
Laman Sendayan 5 (Laman Biz)	SST	4.5	20	80%	12.6	8.7	Jan-22	Dec-23
Tiara Sendayan 9	DST	8.6	90	100%	51.7	44.4	Aug-21	Jul-23
Tiara Sendayan 10	SST	24.4	280	99%	69.0	62.3	Oct-21	Sep-23
Tione Condesion 11	SST	17.07	143	100%	37.7	FC 1	lan 22	Dec 22
Tiara Sendayan 11	DST	17.07	53	100%	21.0	56.1	Jan-22	Dec-23
Bayu Sutera 1 (Precinct 2B)	DST	34.9	325	95%	194.3	154.2	Jan-22	Dec-23
Bayu Sutera 1 (Precinct 2A)	DST	22.6	255	29%	143.6	39.3	Mar-22	Feb-24
	TOTAL	187.1	1,889.0	85.9%	917.8	622.9		

#### **Unsold Completed Stocks**



Project	Туре	Total Units Launched	GDV (RM Million)	Units Unsold	Unsold Value (RM Million)	Completion (Month/Year)
Taman Gadong Jaya – Phase 4	DSSH	29	16	13	0.5	Sep-03
Sendayan MetroPark	CL	18	16	2	2.3	Dec-10
Nusari Aman 2A	SSS	1	0	1	1.0	Dec-11
Suriaman 2 (FNA Suriaman 2C)	DSSO	253	252	1	1.0	Feb-19
Impiana Square (Phase 1)	DSSO	113	78	35	28.5	Aug-20
Impiana Bayu 3A	DST	83	50.4	54	19.8	Oct-21
Tiara Biz 2	DSSH	26	24	2	1.6	Dec-20
Hijayu (Resort Homes) Phase 5(SL)	DST	175	174	1	0.8	Mar-21
Hijayu Aman P1	DST	251	248	3	1.8	Apr-21
Hijayu Aman P2	DST	109	104	5	3.1	Aug-21
Hijayu (Residence) Phase 1 (Parcel 1)	DST	183	171	12	8.4	Mar-22
	Total	1,158.0	1,083.0	75.0		